

Should we cut the minimum wage?

<http://www.marginalrevolution.com/marginalrevolution/2009/12/should-we-cut-the-minimum-wage.html>

Yes. Bryan Caplan [has the answers](#):

Paul [Krugman] does address the [real balance effect](#) 📄, but he still ignores the main arguments [I've made before](#):

1. Cutting wages increases the quantity of labor demanded. If labor demand is elastic, total labor income *rises* as a result of wage cuts.
2. Even if labor demand is inelastic, moreover, wage cuts reduce labor income by raising *employers'* income. So unless employers are unusually likely to put cash under their mattresses, wage cuts *still* boost aggregate demand.

An even simpler way to explain it: Imagine every firm divided its existing payroll between a larger number of workers. How is that *bad* for aggregate demand - or anything but good for employment?

P.S. If you prefer specific facts to textbook arguments, see Scott Sumner's [legendary Table 12.2](#) on wages and the Great Depression.

As Bryan titles his post: "Cutting the Minimum Wage Really is Good for Aggregate Demand." The actual arguments in [Krugman's blog post](#) concern an overall downward spiral in wages and prices, not minimum wage cuts at all. The chance that minimum wage cuts set off such a spiral is very, very small. Krugman's third paragraph makes perfect sense but the fourth paragraph and onwards is simply discussing a different topic.

I would add two points. On Bryan's #1, workers at the current minimum wage are unlikely to receive nominal wage cuts if the minimum wage were lowered, for the usual morale and efficiency wage and lock-in reasons. So the chance that total labor income rises is very high. Second, no I don't believe in an upward-sloping AD curve, but in any case multipliers from production increases plus wage bill increases are likely to be more potent than multipliers from aggregate demand increases alone.